

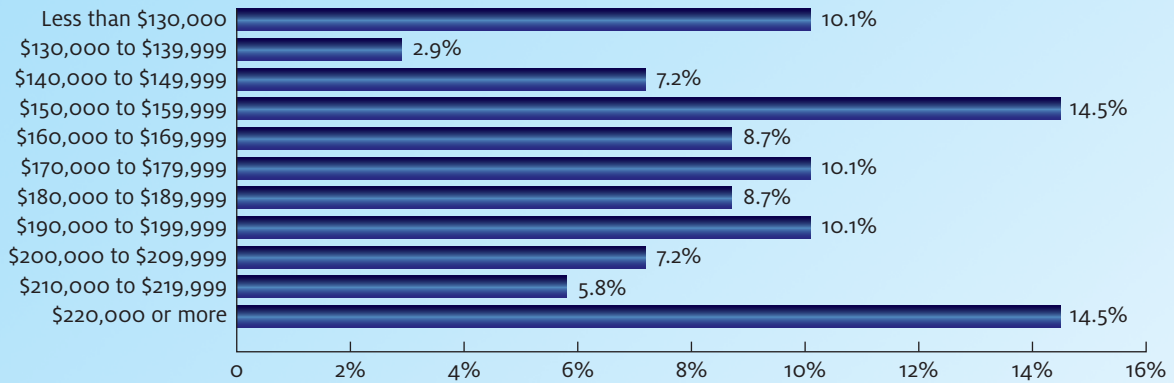


DEVELOPING DATA

These data from the 2012 Urgent Care Industry Benchmarking Study are based on a sample of 1,732 urgent care centers; 95.2% of the respondents were UCAOA members. Among other criteria, the study was limited to centers that have a licensed provider onsite at all times; have two or more exam rooms; typically are open 7 days/week, 4 hours/day, at least 3,000 hours/year; and treat patients of all ages (unless specifically a pediatric urgent care).

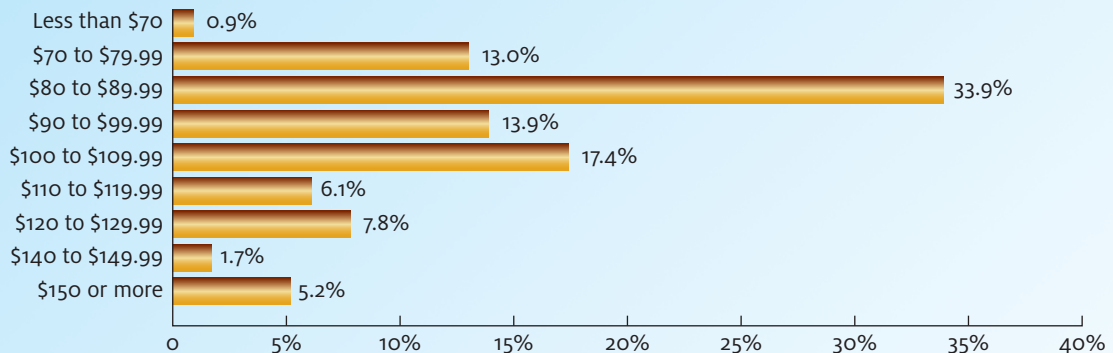
In this issue: How Much Pay are Physicians Earning?

Annual Pay: Full-Time Employed Physician



43% of respondents indicated their physicians are paid on an hourly basis.

Hourly Rate: Physician



There is a broad range of physician salaries among respondents, typically depending on the clinical background and experience of the physician, as well as the local market rates. The more frequent mid-range category (\$150-159k) had a similar frequency in 2010's results, but the higher category of \$190k+ has increased from 27.6% in 2010 to 37.6%. Hourly compensation, however, has remained steady since 2010, being almost evenly split above and below the \$90/hour mark, likely due to the same variations as in salary determination (n=130).

Acknowledgement: The 2012 Urgent Care Industry Benchmarking Study was funded by the Urgent Care Association of America and administered by Anderson, Niebuhr and Associates, Inc. The full report can be purchased at www.ucaoa.org/benchmarking.